

## OEM SALES AND PURCHASING

Sea View provides quick access to commodity components and addresses key industry needs for high-demand parts in real time. Sea View's strong commitment to building long-term relationships offers our customers:

- Expert advice on product availability, market pricing, and industry trends
- Global sourcing programs that provide maximum global visibility in locating hard-to-find, obsolete, allocated, military, or leading-edge components
- Access to non-traditional sources for competitive, timely product availability
- An experienced team of open market specialists with access to an established network of 30,000 OEMs, ECMs, and trading companies worldwide

### Buyer Advantage:

- Unparalleled access to global inventory and superior market awareness
- Minimal sourcing time
- Aggressively priced ICs, computer products, components, and peripherals
- Source obsolete and hard-to-find products
- Cost savings
- Margin sharing programs
- EDI capable

### Seller Advantage:

- Optimum pricing for excess inventory
- Aggregation of buyers, creating more competition and higher selling prices
- Rapid product movement to avoid price erosion
- Up-to-date market information
- Movement of product before it becomes a liability
- Ability to create long-term and short-term strategies
- Customized inventory management solutions
- Cash for incentive
- 3rd party logistics programs

## Value-Added Services

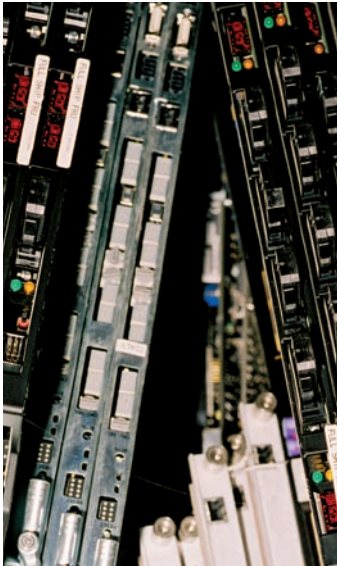
*Leading logistics expertise: Planning. Purchasing. Forecasting.*

- Materials management forecasting and accurate JIT replenishment
- Identification and prioritization of clients' critical inventory requirements
- Benchmark client successes and build unique solutions
- Dedication to continual process improvement
- Persistent expansion and industry exploration of network sourcing relationships
- Continual search to uncover and deliver new growth opportunities for clients

## Sea View In-House Services

*Industry technology—How you need it. When you need it.*

- Tape & reel
- Dry packing & vacuum sealing
- JIT programs
- Customer returns processing
- Market/value analysis
- Solderability testing
- Munters Environmental Control System for optimum temperature and humidity conditions
- ESD-approved warehouse
- Bonded storage locations
- Bar code labeling



## WE ARE AN INDEPENDENT STOCKING DISTRIBUTOR FOR:

### Actives

Actel	Harris	Panasonic
Agere Systems	Hewlett-Packard	Philips
Agilent	Hitachi	Plessey
Alcatel Microelectronics	Honeywell	PMC Sierra
Allegro Microsystems	Hynix/Hyundai	Quality Semiconductor
Alliance Semiconductor	IBM	Raytheon
Altera	IDT	Rockwell
AMCC	Infineon Technologies	Samsung
AMD	Intel	Sharp
Analogue Devices	International Rectifier	Sipex
Atmel	Intersil Corporation	SMC
Bel Fuse	ISSI	Sony
Broadcom	Lattice	STMicroelectronics
Brooktree	Level One	Synergy
Burr-Brown	Linear Technology	TDK Semiconductor
Catalyst Semiconductor	Lucent	Temic
Cirrus Logic	Maxim	Texas Instruments
Conexant	Micrel Semiconductor	Toko America
Crystal Semiconductor	Microchip	Toshiba
Cypress	Micron	TransSwitch
Dallas Semi	Microsemi	Tundra Semiconductor
Elpida	Mindspeed	Vector
Epson Electronics	Mini-Circuits	Virata
Exar	Mitel	Vitesse
Fairchild	Mitsubishi	VLSI Technology
Finisar	MMC Networks	Waferscale
Fujitsu	Motorola	Western Digital
Galileo	Music Semiconductor	Winbond
Galvantech	National Semiconductor	Xicor
General Instruments	NEC	Xilinx
GIGA	Oki	Xircom
Globespan	ON Semiconductor	Yamaha
Goldstar	Orbit Semiconductor	Zilog

### Passives

AVX	Epson	Unitrode
Berg	Kemet	Vishay/Sprague
Bourns	Murata	Vitramon
Coil Craft	Pulse	
Dale	TDK	

### Electromechanical

3M	Aromat	Molex
Amp/Tyco	FCI	Samtec
Amphenol	Mallory	

### Networking Equipment/Peripherals

3Com	Compaq	Madge
Adtran	Data General	Nortel
Bay Networks	DEC	Sandisk
Bull	Dell	Shiva
Cabletron	Gateway	Synoptics
Chipcom	HP	Unisys
Cisco	Intel	US Robotics

